

॥ अल्पारंभः क्षेमकरः ॥



SWS Fintech Services Pvt. Ltd.

Comprehensive Financial Services

Formerly SWS Financial Solutions Pvt. Ltd.

Financial Awareness to Financial Freedom

Financial services for your family, your aspirations
and your peace of mind.



People you can connect with.
Support you can count on.

NASHIK | PUNE | MUMBAI | NAGPUR

Built around people.

A shared purpose, carried forward since 1995.

SWS began as Single Window Services with a simple idea: bring financial services together under one roof. Today, SWS Fintech Services Pvt. Ltd. supports individuals, families and businesses through investment distribution, insurance and ongoing service.

OUR VISION

To bring happiness and peace to millions by facilitating their journey towards financial freedom through comprehensive financial services.

The values behind our work

Professional excellence

Strengthening knowledge, skills and service standards.

Trust

Building relationships through integrity and clear communication.

Holistic growth

Growing together with clients, colleagues and associates.

Social enrichment

Contributing to learning, culture and community wellbeing.

Financial awareness

Helping people understand their choices and life goals.

Your needs. A wider choice.

Investment distribution, protection and related financial services.

Mutual funds

Regular-plan mutual funds through SIP and lump-sum investments across equity, debt and hybrid categories.

Insurance

Life, health and general insurance, including term, personal accident and vehicle cover, with servicing and claims support.

PMS, AIF & SIF

Access to portfolio management services, alternative investment funds and specialised investment funds through distribution arrangements.

Fixed deposits & bonds

Fixed-income choices to consider alongside your liquidity needs, investment horizon and the issuer's risk profile.

Loan assistance

Through expert tie-ups, we facilitate home, vehicle, education and business loans, loans against securities and other borrowing needs, subject to lender eligibility and approval.

Demat & broking

Demat and broking services, account processes and operations, dematerialisation of physical shares, recovery of lost share certificates and transmission of inherited shares.

Product availability, eligibility, costs and risks vary. Our team can explain the applicable process and connect you with the relevant product or service provider.

SWS distributes third-party financial products. PMS, AIF and SIF carry distinct risks and eligibility requirements; they are not suitable for every investor.

Personal support. Ongoing care.

Clear conversations, practical assistance and continued engagement.

1

Understand what matters

We begin with your family, aspirations, financial priorities and the time available for your goals.

2

Explain the choices

We help you understand available products, their features, costs, risks and the steps involved.

3

Help you get started

Our team assists with documentation, onboarding and transaction processes through the relevant platforms and providers.

4

Stay connected

Every client has a designated relationship manager. Periodic portfolio reviews draw on the support of our Research Team.

5

Support ongoing needs

We provide comprehensive assistance throughout insurance claim processes, alongside service requests, account updates and nominations.

Meet in person or connect by phone, email and online meetings.

Leadership with purpose.

Complementary experience. A shared commitment to service.



Raghuvir P. Adhikari

Founder & CEO

Founded SWS in 1995. Brings experience across engineering, management and financial services, with a commitment to learning and community wellbeing.



Deepak S. Kulkarni

Managing Director

In financial services since 2002. Leads SWS's strategy, team development and service excellence, with an emphasis on awareness and lasting relationships.



Sandeep M. Deshmukh

Director

With SWS since 2003. Oversees insurance and the Nashik branch, known for patient listening, dependable follow-up and support during claims.



Prathamesh R. Adhikari

Chief Investment Officer

Leads the Research Team and its client portfolio review work. Contributes an analytical perspective to research and management decision-making.

Our relationship managers, research colleagues and operations teams work together to support clients across SWS.

Closer to you and your family.

Local relationships, supported by the wider SWS team.



NASHIK | HEAD OFFICE

Vikrant Rathod

Senior Relationship Manager

With SWS since November 2015

Understands client goals, coordinates portfolio reviews and provides ongoing relationship support.

2nd Floor, Mandlik Pride, Jehan Circle, Gangapur Road, Nashik 422013.

75078 84477 | vikrant@swsfspl.com



PUNE

CA Swapnil Ekande

Associate Director & Branch Manager

With SWS since December 2015

Leads the Pune team, oversees client service and builds long-term client relationships.

Office No. 1, Anand Corner, Anand Park, Wadgaonsheri, Pune 411014.

9028735055 / 9604601445 | swapnil@swsfspl.com



MUMBAI

Kishor Kale

Associate Director & Branch Manager

With SWS since 2017

Leads the Mumbai team, oversees client service and builds long-term client relationships.

Shop No. 6, Daulat Minar CHS, Opp. Thakkar Bakers, Shahaji Raje Marg, Vile Parle East, Mumbai 400057.

9869239940 / 9224433122 | kishor@swsfspl.com



NAGPUR

Neeraj Adbe

Associate Director & Branch Manager

With SWS since 2017

Leads the Nagpur team, oversees client service and builds long-term client relationships.

Flat F1, First Floor, Yogesh Complex, Opp. Dhomne Jewellers, Pratap Nagar Square, Nagpur 440022.

9828735055 / 7720099241 | neeraj@swsfspl.com

Growing together. Giving back.



Alparambha

Educational and Cultural Foundation

A social initiative of SWS, rooted in learning, inclusion and community wellbeing.

Co-founded in 2018 by Raghuvir Adhikari, Rupali Kulkarni and fellow SWS members, Alparambha gives an organised direction to our commitment to education, financial awareness and community wellbeing.

Financial literacy

Awareness programmes and educational resources make financial knowledge accessible and help people understand everyday financial decisions.

Schools & children with disabilities

Supporting learning and inclusion, including assistance for students with hearing impairments and educational support for schools.

Mathematics & education

Kaprekar Corner, engaging mathematics activities and teacher interactions encourage curiosity and learning beyond textbooks.

Culture & connection

Cultural programmes and talks offer opportunities to learn, reflect and connect with shared traditions.

WEBSITE

www.alparambha.com

LINKEDIN

www.linkedin.com/company/96882181

YOUTUBE

www.youtube.com/@alparambhafoundation4256

BLOG

alparambha.blog

FACEBOOK

www.facebook.com/aalparambha

Visit our website





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Let us begin with a conversation.

For your family, your business and the goals that matter to you.

Why clients choose SWS

Personal relationships

A familiar team that understands your circumstances and helps your family with ongoing financial-service needs.

Qualified people. Research support.

An experienced team, backed by research and periodic portfolio reviews, brings knowledge and continuity to client relationships.

Solutions shaped around you

A customised approach that considers your priorities, life stage, time horizon and comfort with risk.

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Visit our website

WEBSITE

www.swsfspl.com

LINKEDIN

www.linkedin.com/company/89851087

INSTAGRAM

www.instagram.com/swsfspl

BLOG

swsfspl.blog

FACEBOOK

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www.youtube.com/@swsfspl

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